

China Natural Gas Conference

Tianjin · China
September 20th

Conference



Price : Given low oil prices and strict supervision, what is the price trend of natural gas in 2019?

S&D : How to innovate import mode and carry out cooperation with Chinese characteristics?

How does the downstream market of natural gas develop in China?

How are industry and regional patterns influenced by capacity expansion of central Asia pipeline, operation of Sino-Russia pipeline, construction and operation of terminals and exploitation of unconventional natural gas? How do companies respond to the changes?

Marketization : In face with the establishment of national pipeline company, strategic adjustment of oil giants and the general trend of market-oriented reform, how can enterprises brace for the transformation?

Innovation : As the traditional business is suffering hardships, how can enterprises meet the new industry pattern, seize opportunities and adjust strategies?

Opportunity : How to achieve effective cooperation when meeting with Chinese market players?

China natural gas market was tepid in 2018, with the demand neither weak in the off-season nor strong in the peak season. The consumption was high and the prices were low for a long time. 2019 is expected to be a year of great changes in China's natural gas industry and a turning point in development cycle of the industry. With tremendous changes in market environment to be seen, are gas companies ready to meet the changes of the industry?

And do you know how to invest and cooperate with Chinese market players ?

A large audience is seated in a conference hall, facing a stage. The stage features a large blue backdrop with white text. Several people are seated on the stage for a panel discussion. Two large blue screens flank the stage, displaying text in Chinese. The audience is diverse, with many men in business attire. The room has a high ceiling with modern lighting fixtures.

In 2019 ,
the inflection point of high consumption
growth in China's natural gas market is coming
In 2019 ,
oil giants will make market-oriented adjustments
to their strategies
In 2019 ,
national natural gas pipeline company is about to be formed
In 2019 ,
investment hotspots of China's natural gas market
will undergo tremendous changes
In 2019 ,
China's LNG market faces new challenges
and opportunities

Conference Agenda ①

Topic 1: Under the background of market-oriented reform toward an independent pipeline network, China's natural gas market system will be reconstructed, and the modes of natural gas production, supply, storage, marketing, transportation, pricing and commerce will be rebuilt. Upstream, midstream, downstream and third-party enterprises may face new investment opportunities.

Day 1		
14:00-21:00	Registration	
Day 2 Morning		
08:30-08:50	Registration	
08:50-09:00	Opening Speech	
09:10-09:30	Interpretation of natural gas policy planning and discussion on independence of pipeline network	Relevant policies and planning directions of China's natural gas industry
		Interpretation of national pipeline network independence policy and analysis on operation model
		Opening plan of midstream infrastructure and impact on the industry
		Trends of China's natural gas market and price system
09:30-10:00	Three oil giants' adjustments to operating strategies in response to independence of pipeline network	Changes in three oil giants' management system and structure under new situation
		Analysis on sales model and pricing strategy under new situation
		PetroChina' s integrated sales management system
		Sinopec sets up gas company and specifies sales management at provincial level
		CNOOC opens window period of LNG terminals and steps into midstream and downstream

Conference Agenda ②

Day 2 Morning		
10:00-10:20	With high growth of natural gas consumption, it is urgent for enterprises to change their strategies	Review and prospect of natural gas supply and demand in China market
		Development directions of downstream sectors of natural gas in China
		Impact of independent pipeline network on midstream and downstream of natural gas
		Suggestions on development strategies of midstream and downstream enterprises under new situation
10:20-10:40	Tea Break	
10:40-11:10	Interconnection enhances supply safety and LNG market back to normal	Review and prospect of LNG supply and demand in China market
		Development directions of downstream sectors of LNG in China
		Regional LNG market development characteristics and resource flow
		Analysis on LNG value chain and margin
		Business models of LNG enterprises and optimization of business strategies
11:10-11:40	Salon topics	Independence of pipeline company; strategic adjustments of PetroChina, CNOOC and Sinopec; how natural gas enterprises brace for changes and decide future development directions
11:40-13:30	Lunch	

Conference Agenda ③

Topic 2: Marketlization brings cooperation opportunities from home and abroad, enthusiasm in investing imported LNG terminals remains high and more Chinese enterprises participate in international market.

13:30-14:00	Development status and trends of international natural gas market	Distribution and trade flow of LNG in international market
		Research on LNG pricing mechanism in Europe, US and Asia
		China' s imported LPG sources and pricing models
		Analysis on international LNG shipping market and freight rates
		International oil and gas giants invest in China market
14:00-14:30	Opportunities and risks of domestic enterprises importing overseas resources	Development and operation of imported LNG terminals in China
		Overview and trend of China's LNG importers
		Opportunities and risks of domestic enterprises purchasing foreign LNG
		Interpretation of cooperation model between domestic and foreign enterprises
14:30-14:50	Opening process of China's LNG terminals and opportunities for enterprises	Interpretation of policies on opening of LNG terminals
		Analysis on opportunities for enterprises to have access to LNG terminals
		Overview of third-parties using LNG terminals during window period
		Prediction of development trend of access to LNG terminals
14:50-15:05	Salon topic	how to achieve win-win cooperation among international suppliers, domestic LNG terminals and domestic enterprises and create a new situation in the China natural gas market
15:05-15:20	Tea Break	

Conference Agenda ④

Topic 3: As LNG prices are fluctuating sharply in the China market, a new pricing model is urgently needed to determine new directions for midstream and downstream and enhance the competitiveness of enterprises.

15:20-15:50	Characteristic and trend of LNG purchase and sale pricing mechanism in China	Analysis on value chain of China's LNG industry
		Key factors affecting prices in different sectors of LNG industry
		Suggestions on pricing mechanism for domestic enterprises purchasing LNG from international market
		Suggestions on pricing model for domestic enterprises to sell LNG to downstream market
15:50-16:30	How to avoid business risks through innovating business model and using price indexes	Create new business models by utilizing peak-shaving LNG reserve tank farms
		Latest progress of LNG tank container transportation and analysis on operation mode
		How to set up China natural gas price index
		How to innovate contract pricing mechanism to avoid risks
16:20-16:50	Development opportunities of midstream and downstream market of LNG in China	Prospects and opportunities of vehicle-use LNG market and point-to-point supply
		Prospects and opportunities of LNG transport and trade market
16:50-17:20	Salon topics	How to innovate pricing and business models for LNG enterprises and how to develop the enterprises under the new situation
18:00	Dinner	

Company Overview

China's 15 years of experience and detailed historical data, professional analysis team and methodology; through in-depth research, rigorous reporting and continuous innovation to help you always occupy the forefront in the natural gas.

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As a professional information service and consulting provider in Chinese natural gas sector, we have a core team having over 14 years' research experience in the natural gas area.

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